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Sent: mercredi 17 mars 2021 12:14
To: DELSAUX Pierre (SANTE); [REDACTED]@ec.europa.eu
Cc: [REDACTED]
Subject: request for a call - Digital green certificate - KPMG [REDACTED]
[REDACTED]

Dear Mr Delsaux, [REDACTED]

With the very latest developments regarding the Digital green certificates, we would be most happy to have the opportunity to talk to you and your teams with [REDACTED] KPMG, based in the [REDACTED]. We can put on the table our experience supporting multiple countries in COVID-19 testing and vaccine strategies and programs within the EU, including in the Netherlands, Germany, Ireland, Italy, Belgium, and Switzerland (plus many more globally).

In relation to yesterday's communication, we can focus specifically on:

- **Technical solution available** : In one Member State today, we are currently in advanced talks with a vendor who has built a passport solution that will be deployed in several countries (or is in late stages of vendor selection); we have also spoken to a large, secure cloud vendor about the capabilities and technical standards they participated in building with a multi-stakeholder group for a broader global framework. We could be in position to demonstrate this solution at a certain level of prerequisites regarding possible disclosure, should you might be interested.
 - Overall, we are already reaching out to member firms to try to support domestic solutions which can align with a broader EU framework. Such as supporting how passports play a role alongside ongoing testing, quarantine, and other policies that should continue as vaccines continue to rollout. Note as well that given our presence with Healthcare Practices in multiple EU markets, we are now assessing support or make recommendations on domestic development in few other Member States. We could then support the reconciliation of many solutions being developed between member states (even within member states there are multiple solutions being developed)
- **Authenticity of certificates** : happy to discuss around the development of a conceptual framework (given we have experience in addressing technical, privacy, policy, and operational questions in technology deployment in the EU and globally)
- **Mutual recognition of certificates**: the discussion can go around work on interoperable solutions already existing to be applicable to the specifics of the digital green certificate; we understand the need to set a facilitating program monitoring and evaluation, that will address issues as the program rolls out in member states and to help catalogue and make recommendations on issues; helping address policy recommendations in the case as scientific evidence becomes more available ;

As we see today too, the **Communication dimension** cannot be underestimate as in trust from all sides is needed : supporting the development of messaging and informing of both member states and EU citizens through stakeholder engagement and strategic communications

Finally, note that we are working in existing EU frameworks contracts that cover all DGs.

We look forward to the opportunity to discuss with you and your teams around this critical topic at a delicate moment on the Covid fight. We will be most happy to be helping out in our best capacity.

Looking forward, all the best in handling those major challenges,

Best regards,

[Redacted]

Our firm is registered since 2012 in the EU Transparency Register under the number **65515368730-59**

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